

## Message Text

UNCLASSIFIED

PAGE 01 JAKART 07817 300228Z

73

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 120244

R 300132Z JUN 75  
FM AMEMBASSY JAKARTA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8959  
AMCONSUL MEDAN  
AMCONSUL SURABAYA

UNCLAS JAKARTA 7817

E.O. 11652: N/A  
TAGS: BTIO, ID  
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 560/01/P0020

2. 062775

3. ESVINCOY

4. 560 INDONESIA

5. IADR

6. A) REPLY TO - -

B) K.H. PAYMAN

C) PAYMAN TRADING COMPANY LTD.  
JL. GONDANGDIA LAMA 48  
JAKARTA, INDONESIA

7. CABLE: PAYMANCO JAKARTA TEL: 46276

8. - -

9. 104-11 9A. DIRECT SALES & AGENCY  
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10. 3662124 SSB RADIO EQUIPMENT (LOW POWER)  
3662151 THROUGH 3662175 AIRBORNE, MARINE AND GROUND  
MOBILE RADIO SYSTEMS, MOBILE TRANSCEIVERS  
& TRANSMITTERS AND MOBILE RECEIVERS.

FIRM IS SMALL BUT ACTIVE TRADING COMPANY SPECIALIZING IN  
RADIO COMMUNICATIONS EQUIPMENT. IT HAS BEEN AN AGENT  
SINCE 1960'S OF THREE AMERICAN COMPANIES: MOTOROLA INC.,  
SCHAUMBURG, ILLINOIS; JSH INTERNATIONAL, INC., 8549  
HIGUERA ST., CULVER CITY, CALIFORNIA; AND HICKOK ELECTRICAL  
INSTRUMENT CO., 10514 DUPONT AVE., CLEVELAND, OHIO. ESTI-  
MATED MINIMAL ANNUAL SALES POTENTIAL FOR PRODUCTS SOUGHT  
IS US\$500,000 TO US\$1,000,000. PROSPECTIVE BUYERS ARE  
DEPARTMENT OF DEFENSE AND SECURITY; MINING, LOGGING AND  
OIL COMPANIES; AND PROVINCIAL GOVERNORS' OFFICES THROUGH-  
OUT INDONESIA, WHICH HAVE EVINced GREATEST INTEREST IN  
THESE PRODUCTS. FIRM HAS ITS OWN WORKSHOP AND MAINTENANCE  
FACILITIES MANNED BY EXPATRIATES AND LOCAL TECHNICIANS.  
UPDATED WTDR UNDER PREPARATION. INTERESTED  
PARTIES SHOULD CONTACT FIRM AS SOON AS POSSIBLE.  
NEWSOM

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 JUN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975JAKART07817  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750225-0627  
**From:** JAKARTA  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t1975064/aaaaadgl.tel  
**Line Count:** 82  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 14 FEB 2003  
**Review Event:**  
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06 JUL 2006

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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BTIO, ID  
**To:** COM  
**Type:** TE  
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